

SAMPLE PAPER - RMAT

BASICS OF MANAGEMENT

1. In what order do managers typically perform the managerial functions?
 - a) organising, planning, controlling, leading
 - b) organising, leading, planning, controlling
 - c) planning, organising, leading, controlling
 - d) planning, organising, controlling, leading

2. When we classify managers according by their level in the organization they are described as _____
 - a) functional, staff and line managers
 - b) top managers, middle managers and supervisors
 - c) high level and lower level managers
 - d) general managers and administrative managers

3. Legitimate power in leadership stems from:
 - a) organizational authority
 - b) a role acknowledged by the followers
 - c) leadership skills
 - d) identification with other leaders

4. Which of the following is not a typical HRM issues?
 - a) staffing
 - b) marketing
 - c) training
 - d) pay

5. A structured interview is one:
 - (a) that is biographical
 - (b) that has a clearly defined beginning, middle and end
 - (c) that requires the candidate to answer a set of questions issued in advance
 - (d) built around a set of predetermined questions

6. Which of the following statements is correct?
 - a) Marketing is the term used to refer only to the sales function within a firm.
 - b) Marketing managers don't usually get involved in production or distribution decisions.
 - c) Marketing is an activity that considers only the needs of the organization; not the needs of society as a whole.
 - d) Marketing is the activity, set of institutions, and processes for creating, communicating, delivering, and exchanging offerings that have value for customers, clients, partners, and society at large.

7. The going concern concept assumes that
 - a) The entity continue running for foreseeable future
 - a) The entity continue running until the end of accounting period
 - b) The entity will close its operating in 10 years
 - c) The entity can't be liquidated

8. Which financial statement displays the revenues and expenses of a company for a period of time?
 - a) Income statement
 - b) Balance sheet
 - c) Cash flow statement
 - d) Statement of stockholder's equity

9. The most important parameter in statistical quality control is the:
 - a) mean
 - b) range
 - c) variance
 - d) proportion

10. Which of the following is not an inventory?
 - a) Machines
 - b) Raw material
 - c) Finished products
 - d) Consumable tools

RESEARCH FUNDAMENTALS AND APTITUDE

1. An essential criterion of scientific study is _____.

(1) belief	(2) value	(3) objectivity	(4) subjectivity
------------	-----------	-----------------	------------------

2. Social science tries to explain _____ between human activities and natural laws governing them.

(1) causal connection	(2) reason	(3) interaction	(4) objectives
-----------------------	------------	-----------------	----------------

3. Population Census is an example of _____ research.

(1) Diagnostic	(2) Empirical	(3) Clinical	(4) Survey
----------------	---------------	--------------	------------

4. Which of the following is an example of primary data?

(1) Book	(2) Journal	(3) News Paper	(4) Census Report
----------	-------------	----------------	-------------------

5. Hypothesis which explains relationship between two variables is called _____.

(1) causal	(2) relational	(3) descriptive	(4) tentative
------------	----------------	-----------------	---------------

6. Which among the following is NOT a 'Measure of Central Tendency'?

(1) Median	(2) Mode	(3) Quartiles	(4) Mean
------------	----------	---------------	----------

7. Published books can be sourced from which kind of data?
(1) Imaginary data (2) Rudimentary data
(3) Primary data (4) Secondary data
8. The process of grouping of related facts into classes is called_____.
(1) Tabulation (2) Bifurcation (3) Pie diagram (4) Classification
9. Picking up few variables units and making a general prediction based on their study is called_____.
(1) sample (2) census (3) primary data (4) secondary data
10. Field study is related to_____.
(1) laboratory situation (2) sporting events
(3) real life situation (4) school & college situation